



# Navigating the Workers' Compensation Maze



Insurance Services | Risk Management | Employee Benefits

## Venue, Date and Time

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Hotel Sofitel, SF Bay  
223 Twin Dolphin Dr.  
Redwood City, CA

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Wednesday, November 3, 2010

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Registration & Breakfast  
8:15 AM–8:30 AM

Seminar  
8:30 AM–11:30 AM

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**Woodruff-Sawyer & Co.**  
220 Bush Street, Floor 7  
San Francisco, CA 94104

You are cordially invited to join Woodruff-Sawyer's seminar **Navigating the Workers' Compensation Maze**, an informative presentation focusing on the legislative, financial and compliance issues and trends that are impacting today's workers' compensation market.

### THE INFORMATION PRESENTED WILL INCLUDE:

- A general overview of the workers' compensation system
- Best practices in dealing with employee injuries and compliance issues
- The cost and benefits of workers' compensation
- Methods to impact workers' compensation costs
- History and current conditions of the insurance market
- Best practices to minimize your risk to Labor Code section 132a (wrongful termination) claims
- Fraud identification and tools to reduce its impact on your organization

### FEATURED SPEAKERS:

**Darren Cartwright**, Vice President, *Woodruff-Sawyer & Co.*

**Arie Dykhuizen**, Vice President, *Woodruff-Sawyer & Co.*

For any questions or to receive a seminar invitation, please email [seminar@wsandco.com](mailto:seminar@wsandco.com). Invitations are sent and registration opens one month prior to the seminar date.

*This seminar is complimentary and offered free of charge.*

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Woodruff-Sawyer is one of the largest independent insurance brokerage firms in the nation, and is an active partner of International Benefits Network and Assurex Global. For over 90 years, Woodruff-Sawyer has been partnering with clients to implement and manage cost-effective and innovative insurance, employee benefits and risk management solutions, both nationally and abroad. Headquartered in San Francisco, Woodruff-Sawyer has offices throughout California and in Portland, Oregon.

For more information, call 415.391.2141 or visit [www.wsandco.com](http://www.wsandco.com).