



# Principles of Risk Management & Insurance



Insurance Services | Risk Management | Employee Benefits

## Venue, Date and Time

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Woodruff-Sawyer SF Office  
220 Bush Street, Floor 7  
San Francisco, CA

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Tuesday, May 18, 2010

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Registration & Breakfast  
8:45 AM–9:00 AM

Seminar  
9:00 AM–4:30 PM

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Contact [seminar@wsandco.com](mailto:seminar@wsandco.com)  
with any questions.

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**Woodruff-Sawyer & Co.**  
220 Bush Street, Floor 7  
San Francisco, CA 94104

You are cordially invited to join us for Woodruff-Sawyer's **Principles of Risk Management & Insurance** workshop, an informative discussion focusing on risk management, the insurance market and the exposures and liability companies face today.

### THE INFORMATION PRESENTED WILL INCLUDE

- The fundamentals of risk management
- Property insurance perils, valuation and common exclusions
- Liability insurance, "claims made" issues, contracts, certificates and audits
- The insurance market including structure and pricing cycle
- A general overview of directors and officers, fiduciary and employment practices liability
- Business Income

### CONTINUING EDUCATION CREDITS

**6 MCLE Credits** Available through the California Bar

**7 CPE Credits** Available through the California Department of Accounting

**6 DOI Credits** Available through the California Department of Insurance

**To register for this seminar, [click here.](#)**

*This seminar is complimentary and offered free of charge.*

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Woodruff-Sawyer is one of the largest independent insurance brokerage firms in the nation, and is an active partner of International Benefits Network and Assurex Global. For over 90 years, Woodruff-Sawyer has been partnering with clients to implement and manage cost-effective and innovative insurance, employee benefits and risk management solutions, both nationally and abroad. Headquartered in San Francisco, Woodruff-Sawyer has offices throughout California and in Portland, Oregon.

**For more information, call 415.391.2141 or visit [www.wsandco.com](http://www.wsandco.com).**